

Salesforce Revenue Lifecycle Management

Transform your 'Lead to Cash' Cycle with Jade Global



The Business Challenge

Revenue management can be a complex maze of disconnected systems and inefficient processes. Many businesses struggle with fragmented pricing, cumbersome quoting, and disjointed billing, leading to significant revenue leakage and operational headaches. 67% of finance executives need better alignment with sales to avoid revenue leakage, and 65% of CFOs struggle with recurring revenue models. It's clear that a new approach is needed. 57% Finance executives believe solving Quote-to-Cash pain points will reduce Finance and Sales cost by at least 5%



The Solution

Salesforce Revenue Lifecycle Management (RLM) implementation by Jade Global enables you to automate your processes from product to cash, making your Sales and Revenues operations smoother and more efficient. The RLM cloud has omnichannel capabilities that let you manage your product catalog across different sales channels. With a "Clicks, not Code" approach, RLM supports multiple languages and currencies, ensuring a seamless customer experience. Real-time data and AI help you make smarter decisions and improve productivity.

Our RLM Cloud Services

As a Salesforce partner for a decade, we help mid-to-large enterprises leverage the best of Salesforce RLM Cloud.

Our RLM Cloud Services

- Implementation Planning
- Assessment of current state
- AI-Led Use Cases
- Organizational Change Management (OCM)
- Training

Integration Services

- Integrate with ERP Systems
- Integration with Payment Gateways
- E-commerce Platform Integration
- Marketing Automation Systems Integration

Consulting Services/Advisory

- Greenfield RLM Implementation
- Salesforce CPQ to Salesforce RLM Migration
- Apttus CPQ to Salesforce RLM
- Platform Migration to RLM
- Industry Solutions – Hi-Tech, Manufacturing, Media

Managed Services

- Maintenance & Support
- Administration of CRM Applications
- Salesforce Center of Excellence
- 24 X 7 Support
- Upgrade Analysis, Education and Remediations
- Optimize Business Performance

Benefits to Your Business

- Save up to **25%** on labor costs and revenue leakages
- Increase revenue by **15%** with faster conversions
- Save sales reps time by **20%**
- Decrease quoting cycle time by **25%**
- Reduce manual processes by **35%**

The New Face of Your Revenue Management

THEN	NOW
Siloed product and pricing	Unified Product and Pricing catalogs
Complex Quoting	Automated Quoting
Disconnected Customer Support	Connected Sales & Self-Service
Disparate Order Management System	Integrated Order orchestration & fulfillment
Fragmented Billing & Invoicing	Consistent, Accurate Billing



Why Choose Jade Global?

Jade Global is a growth enabler for fast-growing enterprises of the 21st Century and a long-standing Salesforce partner for a decade, specializing in Strategy, Implementation, Integration, and Managed Services.

<p>950+ Certifications</p>	<p>350+ Associates</p>	<p>18+ Prebuilt Solutions & Accelerators</p>	<p>100+ Clients</p>	<p>400+ Projects</p>	<p>~4.9/5 CSAT Rating with Salesforce</p>
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With the highest quality standards, including CMMI® Maturity Level 5, ISO 27001, HIPAA compliance, and a rich partner ecosystem, Jade Global is the ideal IT services partner to support your entire IT stack.

Connect with our experts to explore how Salesforce RLM can streamline your revenue processes and drive growth.

[Talk to Our Experts →](#)