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#### PARTNER

## Salesforce Data Cloud



#### The Business Challenge

Organizations often have data trapped in segregated systems, which obscures true performance insights. Complex integrations and disconnected business processes further block the big picture. With scattered data, building Al or predictive models becomes nearly impossible, leaving organizations struggling to meet industry expectations.

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#### The Solution

Salesforce Data Cloud enables seamless data unification, offering an accurate, 360-degree view of customers, business processes, and connected systems. It provides deep insights without the risk of data contamination, thanks to pre-built integrations that simplify initial setup. This comprehensive view facilitates a personalized customer experience and supports the use of pre-built AI models, eliminating the need for costly and complex custom model training.

#### **Innovations Driving Data Cloud Solutions**

#### Technology

**Al Innovations** 

Personalization, Insights, Predictions, Virtual Assistants

#### Zero-ETL Partnerships

Companies want to access and act on their data without moving or copying it to support data integrity

#### **Data Silo Proliferation**

Varied innovative technology solutions result in siloed systems and trapped data

#### Jade's Data Cloud Offerings





- Baseline Implementation'Critical Data First' Approach
- User Onboarding
- Data Stream Configuration OOTB
- Basic Data Modeling
- Define Sample Insights
- Define Segmentation -OOTB
- Segment Activation



## Efficiency

Data & Analytics The amount of data collected is expected to grow by 280% between 2020 and 2025

#### **Data Storage Solutions**

Competitive offerings for Data Lake, Archive and Storage Solutions are available providing more and varied data storage solutions



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## Experience

#### **Digital Interactions**

80% of B2B sales interactions will occur in Digital Channels by 2025

#### Personalizations

Targeted and personal digital interactions are becoming expected by consumers

Data Privacy Standards More and Stricter laws governing consumers' rights to data privacy



#### Integrate & Enhance

- 'Define Data Stream Strategies
- Create Custom Formulas
- Build Custom DMOs
- Review and Refine Unification
- Build Insights
- Build Segments
- Customer Consent Model
- Custom Activations

(6-12 months)

#### Advanced Features

- Custom Data Stream Connections
- Segmentation Reporting
- Engagement Dashboards
- Al & Marketing Cloud
- CRM Analytics/ Tableau
  - Customer Predictions



## What's Driving Data Cloud for your Business



#### Ineffectual Data

Cost of poor decisions made by companies based on incomplete/inaccurate data



## Smart Self Service

Customer interactions that are now purely digital

#### **Jade Value Propositions**

# 70%

## **Data Unused**

Collected data that goes unused by businesses



#### **Customer Experience**

Customers who expect customer experiences to improve given the amount of data companies collect

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## **Data Sources**

The average number of data sources companies are using for decision-making



## **Time Saved**

Companies waste around 12-person-hours per week hunting down and verifying data



**Build Customer 360 in Data** Cloud in 4-6 weeks



Integrated Process



out of Data Cloud and **Marketing Cloud** 

AI & Einstein to get the best

**Dashboards with Retail & High Tech KPIs** 



**Data Activation** Roadmap



Advanced reporting with **CRM Analytics** 

SME Expertise & ' Architect-Led' Solutions

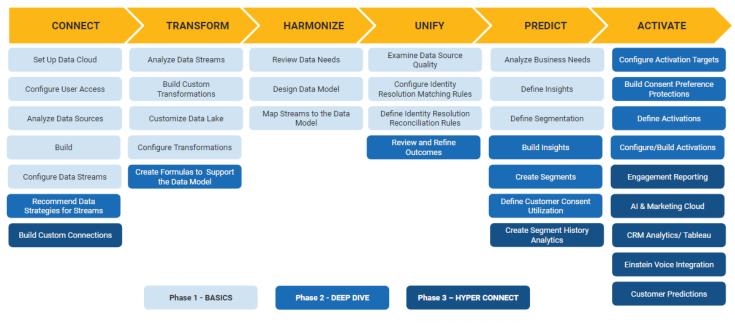


**Data Cloud Performance** Analytics



Faster Data Insight, Ready Templates

## **Data Cloud Implementation Model**



Connect with our experts to explore how Salesforce Data Cloud can unify your enterprise data across systems, business processes, and customers.

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